

## STATEMENT OF UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED 30 JUNE 2018

(INR in lacs, except per equity share data)

Sl No	Particulars	Three months ended 30-Jun-2018 (Un-Audited)	Preceding three months ended 31-Mar-2018 (Audited) (refer note-2)	Corresponding three months ended in previous year 30-Jun-2017 (Un-Audited)	Previous year ended 31-Mar-2018 (Audited)
I	Revenue from operations (net)	5,660	5,217	5,434	21,834
II	Other income	418	497	792	2,509
III	<b>Total income (I+II)</b>	<b>6,078</b>	<b>5,714</b>	<b>6,226</b>	<b>24,343</b>
IV	<b>Expenses</b>				
	Employee benefit expense	2,171	2,192	2,412	9,064
	Finance cost	2	9	1	13
	Depreciation and amortization expense	170	171	205	754
	Other expenses	1,304	1,184	1,097	4,456
	<b>Total expenses</b>	<b>3,647</b>	<b>3,556</b>	<b>3,715</b>	<b>14,287</b>
V	<b>Profit before exceptional items (III-IV)</b>	<b>2,431</b>	<b>2,158</b>	<b>2,511</b>	<b>10,056</b>
VI	Exceptional items	-	-	-	-
VII	<b>Profit before tax (V-VI)</b>	<b>2,431</b>	<b>2,158</b>	<b>2,511</b>	<b>10,056</b>
VIII	<b>Tax expense</b>				
	Current tax	769	838	671	3,099
	Reversal of excess provision for tax relating to earlier years	-	(9)	-	(7)
	Deferred tax charge	(83)	(147)	28	143
	<b>Total tax expense</b>	<b>686</b>	<b>682</b>	<b>699</b>	<b>3,235</b>
IX	<b>Profit for the period (VII-VIII)</b>	<b>1,745</b>	<b>1,476</b>	<b>1,812</b>	<b>6,821</b>
X	<b>Other comprehensive income</b>				
	<b>Items that will not be reclassified to profit or loss</b>				
	Remeasurement of the net defined benefit liability/asset	9	(16)	(107)	(89)
	Income tax relating to items that will not be reclassified to profit or loss	(3)	1	37	26
	<b>Total other comprehensive income</b>	<b>6</b>	<b>(15)</b>	<b>(70)</b>	<b>(63)</b>
XI	<b>Total comprehensive income for the period (IX+X)</b>	<b>1,751</b>	<b>1,461</b>	<b>1,742</b>	<b>6,758</b>
XII	Paid-up equity share capital (Face Value - INR 10 per Equity Share)	1,862	1,862	1,862	1,862
XIII	<b>Earnings per equity share (nominal value of share INR 10)</b>				
	Basic and Diluted	9.37	7.93	9.73	36.64

### NOTES:

- These results have been prepared in accordance with the Ind AS notified under the Companies (Indian Accounting Standards) Rules 2015. These results have been reviewed by the Audit Committee and upon their recommendation, approved by the Board of Directors at their meeting held on 27 July 2018. The Statutory auditors of the Company have carried out limited review of the financial results for the quarter ended 30 June 2018 and an unmodified report has been issued. The same has been filed with Stock Exchanges and is also available on the Company's website at [www.mpslimited.com](http://www.mpslimited.com).
- The figures for the three months ended 31 March 2018 are the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to preceding quarter of the relevant financial year.





### 3 Segment Reporting

- (a) Based on the "management approach" as defined in Ind AS108 Operating Segments, the Chief Operating Decision Maker ('CODM') evaluates the Company's performance and allocates resources based on an analysis of various performance indicators by business segments. Accordingly, information has been presented along with these business segments. The accounting principles used in the preparation of the financial statements are consistently applied to record revenue and expenditure in individual segments.

(INR in lacs)

Sl No	Particulars	Three months ended 30-Jun-2018 (Un-Audited)	Preceding three months ended 31-Mar-2018 (Audited) (refer note-2)	Corresponding three months ended in previous year 30-Jun-2017 (Un-Audited)	Previous year ended 31-Mar-2018 (Audited)
<b>I</b>	<b>Segment revenue</b>				
	Content solutions	4,633	4,228	4,387	17,752
	Platform solutions	1,027	989	1,047	4,082
	<b>Total revenue from operations</b>	<b>5,660</b>	<b>5,217</b>	<b>5,434</b>	<b>21,834</b>
<b>II</b>	<b>Segment results (profit before tax, exceptional items and interest from each segment)</b>				
	Content solutions	2,146	1,821	1,862	7,527
	Platform solutions	599	447	411	1,975
	<b>Total</b>	<b>2,745</b>	<b>2,268</b>	<b>2,273</b>	<b>9,502</b>
	Less: Finance cost	2	9	1	13
	Less: Un-allocable expenditure (net of un-allocable income)	312	101	(239)	(567)
	<b>Profit before tax</b>	<b>2,431</b>	<b>2,158</b>	<b>2,511</b>	<b>10,056</b>

- (b) Assets and liabilities used in the Company's business are not identified to any of the reportable segments, as these are used interchangeably between segments and the management believes that it is not practicable to provide segment disclosures relating to total assets and liabilities.
- 4 During the quarter ended 30 June 2018, the Company has completed the acquisition of enterprise e-Learning business of Tata Interactive Systems (a division of Tata Industries Limited) having its branches at USA, UK, Canada and UAE through MPS Interactive Systems Limited, a wholly owned subsidiary of the Company. This being a business combination, basis preliminary purchase price allocation to various identifiable acquired assets and assumed liabilities, provisional goodwill of INR 4,091 Lacs has been recognised. The Company has invested INR 6,700 Lacs in MPS Interactive Systems Limited to fund the acquisition cost and working capital requirements related to this acquisition, amounting to INR 5,977 Lacs and INR 723 Lacs respectively.
- 5 The Company has acquired through share purchase agreement the entire paid up equity share capital held by Tata Industries Limited in Tata Interactive Systems GmbH, Germany on 2 July 2018 and Tata Interactive Systems AG, Switzerland on 5 July 2018 on the fulfilment of mutually agreed closing conditions.
- 6 During the quarter ended 30 June 2018, the Company has utilized a sum of INR 6,763 Lacs on acquisition as detailed in note 4 and expenses for acquisitions as detailed in note 4 and 5. The balance proceeds of INR 5,233 Lacs from Qualified Institutional Placement ('QIP') (net of issue expenses) raised during the year ended 31 March 2015, pending utilization for the objects of QIP - growth opportunities such as acquisitions, strategic initiatives, general corporate purposes and any other purposes as may be permissible under applicable law, remains invested in interest/dividend bearing liquid instruments, including money market mutual funds.
- 7 Effective 1 April 2018, the Company has adopted Ind AS 115 "Revenue from Contracts with Customers" using the cumulative catch-up transition method which is applied to contracts that were not completed as of 1 April 2018. The effect on adoption of Ind AS 115 is not material on the financial results.

Place: Chennai

Dated : 27 July 2018

By Order of the Board of Directors

Rahul Arora



Chief Executive Officer and Whole Time Director

